

# *Wine Warehouse*

August 22, 2008

Darryl Rosen  
783 Bunker Court  
Riverwoods, IL 60015

Dear Darryl,

I want to thank you for visiting our northern California offices and sharing your indispensable wisdom and remarkable motivation with our sales management team. Everyone was certainly inspired by your presentation, which offers tremendous insight in developing the essential skills that help ensure success in building long term and highly rewarding relationships with customers. Your willingness to share examples and experiences from your personal and professional life is a unique component that creates a very stimulating and highly interactive environment.

I look forward to working with you on developing additional training programs for the Wine Warehouse sales team.

Sincerely,

A handwritten signature in black ink, appearing to read "Greg Akins", written in a cursive style.

**Greg Akins**  
Executive Vice President, C.O.O.  
Wine Warehouse

*Distributor of Fine Wines... Specialty Spirits... Imported Beers*

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